

## WORD OF MOUTH



The Chinese Parlor at Winterthur

# WORLD OF TREASURES

Formerly an elaborate private estate, WINTERTHUR lets the public glimpse magnificence.

When the late Henry Francis du Pont took on the job of organizing his vast collection of American furnishings, paintings, and decorative arts, he relied on his considerable skills as a gardener. A notoriously detailed man, du Pont knew that the combination of color, texture, and form in his beloved green space transformed a beautiful setting into a 60-acre show-stopper.

When du Pont started collecting American-made collectibles and furnishings in 1923, he turned that same practiced eye to assembling and displaying his treasures. Over the years, he purchased more than 60,000 objects—a collection that has grown to 85,000.

Eventually du Pont created innovative museum settings that allowed him to live among displays of his treasures. Rooms became concentrations of a single item, anything from scrimshaw and Red Ware to needlework and chairs. A nine-story addition expanded the size of du Pont's personal gallery.

Today, visitors can see du Pont's grand vision realized at Winterthur Country Estate and Gardens. Themed tours concentrate on a single aspect of early-American life, such as elegant entertaining or a particular aspect of the collection such as ceramics or furniture. Chippendale furniture, six silver tankards created by Paul Revere, and paintings by Charles Willson Peale are a few museum highlights.

Winterthur is also home to a conservation department and a comprehensive library relating to American decorative arts. Conservators offer public tours and a free conservation clinic, during which experts will assess the condition of your favorite treasure by appointment.

Allow plenty of time to wander through the gardens, which explode in a riot of color with every change of season. The Enchanted Woods beckons children to play in the Tulip Tree House, hide in the Faerie Cottage, and pretend in the Acorn Tea Room.—*Beth D'Addono*

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#### Garrison Oak Technology Park

The central part of the state, Kent County, is home to Garrison Oak Technology Park in Dover which is more than 400 acres of land waiting to be developed. The location has the potential to be a "mega-site."

#### Penns Way at Corporate Commons

Conveniently located next to New Castle County Airport, the property, 10, 12 & 14 Penns Way, is approved for a 93,000 square foot Class A office building and a 98,000 square foot Flex building. 12 Penns Way contains a 27,500 square foot building subject to land lease with New Castle County.



Contact the Delaware Economic Development Office for more information:  
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web site: www.state.de.us/dedo

# FARM FRESH



For many food lovers, the advent of summer is marked by that first bite into a juicy ear of sweet corn slathered with butter and sprinkled with salt.

In a state where farms cover more than 40 percent of the land, residents and visitors enjoy access to locally grown produce at roadside stands that pop up in early spring and stay open through fall.

Sussex County alone boasts more than 50 such places. Each season brings new varieties of earthborn goods, beginning with asparagus and greens in April. Farmers continue to harvest vegetables through October and November, when apples, pumpkins, and sweet potatoes are at their peak.

Connoisseurs swear by the cantaloupes, peaches, and blueberries that yield their harvest during the summer months. They're easy to find, with roadside stands along all the major routes to the beaches of southern Delaware, including routes 1, 13, 113, and 404.—TGM

## WORD OF MOUTH



Positively Dover African American Festival

# PLEASING THE CROWDS

*Whether saluting heritage, freedom, or food, CULTURAL FESTIVALS are grounds for just plain fun.*

An Hispanic festival on the riverfront, Oktoberfest in Newark, a Polish American party on the river—these are just some of the ways to get a first-hand look at the state's vibrant tapestry.

The Nanticoke Indian Powwow spotlights music and dance of the native Nanticoques in Millsboro, Sussex County, each September. Dancers, decked out in full regalia, help recall the ceremonies and oral history of their nation. Authentic tribal goods such as jewelry and dream catchers are sold or traded.

What started 14 years ago as a crafts fair has grown into the annual Positively Dover African-American Festival, a day-long celebration of Kent County's rich African-American heritage. Some 15,000 participants gather at the Legislative Mall Capital Complex for a smorgasbord of arts, music, cuisine, and spoken word.

A series of music and cultural events draw tens of thousands of people to New Castle

County during the summer and early fall. In June, one of the largest Italian fetes on the East Coast centers around Saint Anthony's in the Little Italy neighborhood. All things Italian, from puppet shows and opera to old-country dancing and food, are cause for celebration at this eight-day festival.

June also brings sounds of bouzoukis and the sizzle of shishkabob on the grill, signaling the Greek Festival at Holy Trinity Church. Now in its 26th year, this street party is known for traditional music and dancing, and homemade delicacies like gyros, dolmades, and moussaka.

Each summer, a two-day cultural event called August Quarterly commemorates the oldest black church in America, chartered in 1813 by former slave Peter Spencer. Its reputation stands as the nation's longest-running African-American celebration of religious freedom.—Beth D'Addono



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# HOT TO TROT



Steeplechase

It's no coincidence that horses are featured in many of the Brandywine Valley landscapes hanging in the Delaware Art Museum. The region has a long history of breeding, raising, and racing thoroughbreds. This is horse country, home to the old-fashioned Winterthur Point-to-Point. There's also the Dover Downs harness competitions and the Delaware Park races, where Affleet Alex got his start.

Plenty of winning horses come from this area, including Rainbow Blue, named 2004 Horse of the Year by the U.S. Harness Writers Association. Rainbow brings a 12-race winning streak to the 2006 season.

Now her trainer, George Teague Jr., is shaping up five two-year-old horses for former heavyweight boxing champion George Foreman.

It's too early to tell how Foreman's horses will perform. But even after being sidelined with an injured tendon last year, Rainbow's winnings to date exceed \$1.4 million. Anyway you cut it, that's a lot of hay.—BD

## WORD OF MOUTH

# PORTRAITS OF HOME

Fond memories and rural visions comfort artist JAMIE WYETH.

When Jamie Wyeth was a boy living on the family farm, a trip to Wilmington held the excitement of a day in the big city. "It was the only place I could see a movie," recalls the artist, who turns 60 years old this July. "We would go to the Delaware Art Museum to see paintings by Howard Pyle, my grandfather's teacher. To me, Wilmington was big lights."

Wyeth spends much of his time on his 300-acre farm, which straddles the Delaware and Pennsylvania border. "I paint in Delaware, but sleep in Pennsylvania," says the artist, who still treasures the city of his youth. "Right outside of Wilmington is countryside," he says. "That gives the city a small town feeling."

The Wyeth name is synonymous with this region's rolling hills and serene landscapes. Jamie Wyeth, like his father, Andrew, finds inspiration in the back roads and open spaces of rural Delaware. Known for his contemplative

paintings of animals, he is working on barn owls for the upcoming show, "Factory Work: Warhol, Wyeth and Basquiat."

"I grew up on farms, so it's natural to paint animals. If I had been born in New York, maybe I'd be painting cabs. But this is what I do best. Animals aren't too bucolic. They have their angst."

Some of his paintings now hang beside those of his father and his grandfather, N.C. Wyeth, at the Delaware Art Museum. Another inspired piece can be found at New Castle County Air National Guard Base, where the artist was a guardsman from 1966 to 1971.

Using parachute fabric as his canvas, Wyeth created a 40-by-60 foot scene of Adam and Eve looking heavenward as a Delaware National Guard plane flies overhead. "I used the tops of trash cans for my palette," he recalls. "That's something I'll never forget."—Beth D'Addono



Jamie Wyeth

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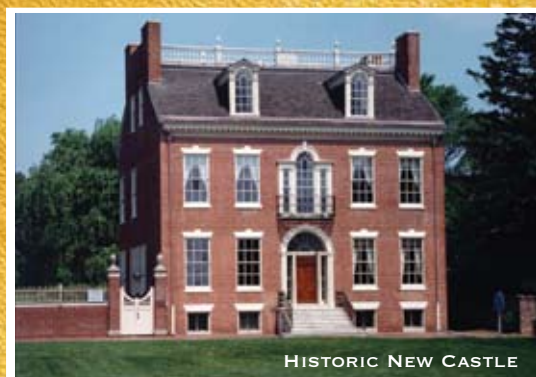
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## IN DEPTH

# WHERE TO EAT



Domaine Hudson

Blessed with the bounty of its ample coastline, Delaware has always set a table rich in fresh, local seafood. Whether this translates into picking crabs and drinking beer at the beach or benefiting from a bumper crop of ambitious chefs intent on spotlighting local agriculture and fisheries, dining Delaware-style has never tasted so good.—by Beth D'Addono

### DOVER

**MICHELE'S GOURMET RESTAURANT AT DOVER DOWNS HOTEL** Increase your odds at Dover Downs with a visit to this white-tablecloth steak-and-seafood-emporium overlooking the hotel lobby. Oversized steaks, an outstanding veal chop, and an indulgent warm chocolate soufflé are sure bets. 302-674-4600, ext. 2120

### LEWES

**BUTTERY RESTAURANT** This restored Victorian mansion is the locals' choice for an elegant evening out. Reserve a candlelit table on the veranda and dine on French-inspired seafood specialties such as crab cakes, pan-seared yellowfin tuna, and bouillabaisse—along with a few beef and chicken options. Great Sunday champagne brunch. 302-645-7755

### MONTCHANIN

**KRAZY KATS** Enjoy global cuisine in the whimsical setting of a historic village. Settle in among the animal prints and sample the likes of Asian sweet potato soup and crab cakes with exotic mushrooms and onion marmalade. 302-888-4200

### WILMINGTON

**821** Located across the street from the Grand Opera House, 821 is committed to supporting local purveyors and serving only fresh, seasonal ingredients. Choose as many as five courses, creating your own tasting menu from dishes such as pan-seared Belle Farm foie gras with micro basil- and wood-roasted whole fish with lemon and olives. 302-652-8821

**DOMAINE HUDSON** CPA-turned-restaurateur Tom Hudson is creating quite the buzz downtown with this wine bar and eatery, which features creative small plates like organic citrus-cured salmon and porcini. It's the wine menu, deep with boutique producers and offering 50 wines in 1.5-, 2-, and 5-oz pours, that is really taking flight. 302-655-9463

**HARRY'S SEAFOOD GRILL** The crowds haven't thinned since the 2003 opening of this seafood house; which offers clean, creatively prepared top-of-the-catch raw seafood, ceviche, sashimi, and rave-worthy grilled big eye tuna, swordfish, and barramundi. The wine and beer list is terrific. Worth the wait. 302-777-1500

**MORO** In this beautiful restaurant, adventurous American cuisine still upstages the ambiance. Against a deep orange backdrop (moro means blood orange in Italian), Chef Michael DiBianco pairs bold flavors like crispy duck confit with Belgian endive, Meyer lemon, and parmesan. An impressive wine list is another plus. 302-777-1800

[ IN DEPTH ]

# HIGHER GROUND

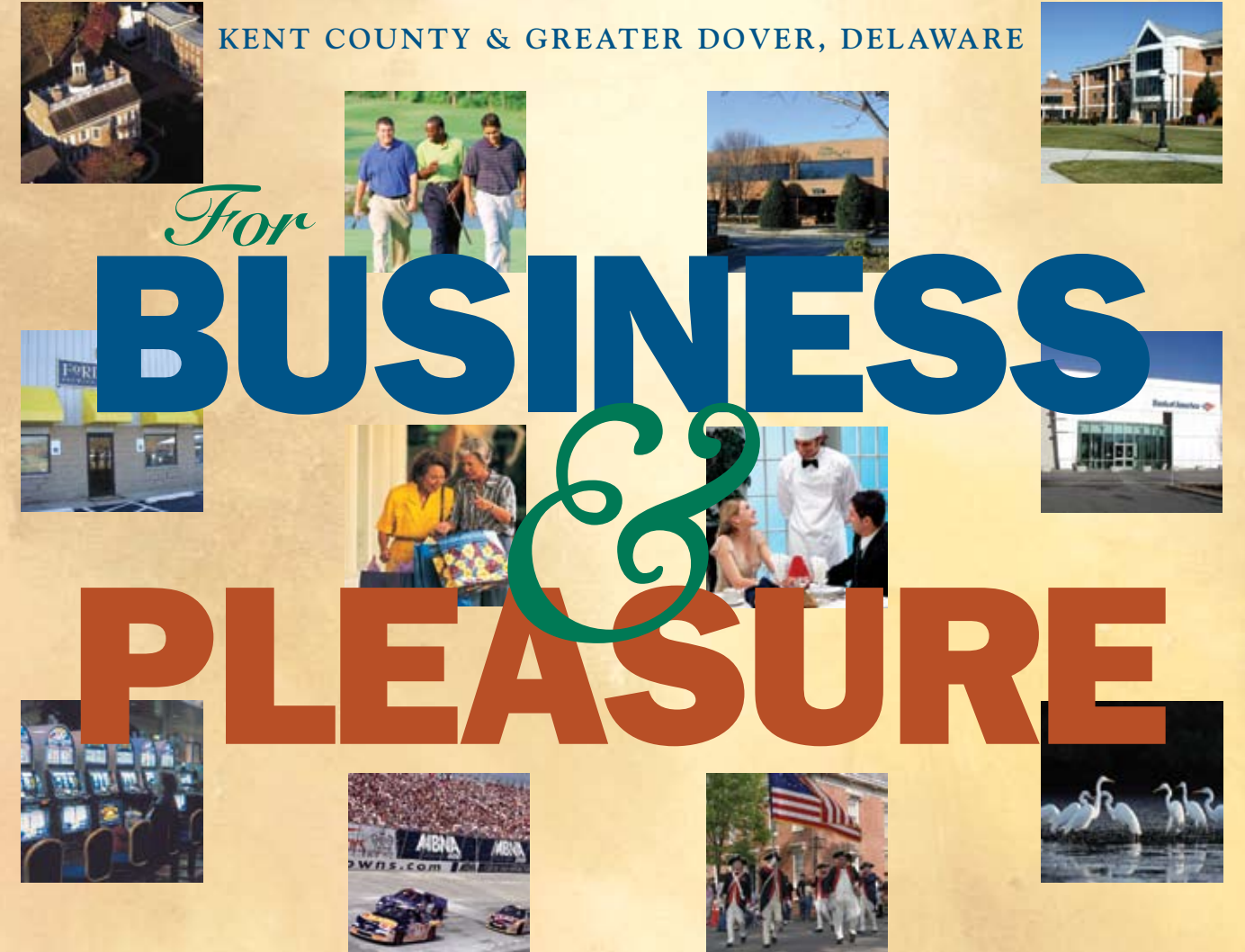
Delaware's universities focus on comprehensive programs geared toward traditional and commuter students. The state-assisted, privately controlled University of Delaware is the school of choice for many residents, who account for 40 percent of its undergraduates. UD alumni hold positions of influence throughout the state, including both of Delaware's U.S. Senate seats—by *Theresa Gawlas Medoff*



University of Delaware

COLLEGE	SAMPLE PROGRAMS	BRIEF
<b>Delaware College of Art and Design</b> dcad.edu 302-622-8000	Associate's degrees in five visual arts disciplines and interior design	A partnership between the Pratt Institute in New York and the Corcoran College of Art and Design in D.C. gave Delaware its first art school in 1997. Graduates enter jobs in art and design or continue on to earn BFA degrees.
<b>Delaware State University</b> desu.edu 302-857-6060	Biotechnology, pilot training and certification, and sport administration	This historically black public university in the capital city of Dover offers undergraduate and graduate degrees and two doctoral programs. Research currently underway includes projects in mathematics, applied optics, chemistry, and neurobiology.
<b>Goldey-Beacom College</b> gbc.edu 302-998-8814	Degrees in all areas of business, including an MBA	This small business college in suburban Wilmington offers flexibility for working adults and traditional undergraduates with courses offered year round in 8- and 15-week sessions and intensive seminars.
<b>University of Delaware</b> udel.edu 302-831-2792	Arts and sciences, nursing, engineering, marine studies	This state-supported university is located in the college town of Newark. Some 21,000 students and a student to faculty ratio of 14 to 1 gives it a private-school feel. The school ranks first among public institutions for study-abroad participation.
<b>Wesley College</b> wesley.edu 302-736-2300	Liberal arts, business, environmental science, and nursing	Since 1997, Delaware's oldest private college has raised \$63 million and tripled full-time enrollment to 1,900. Community outreach programs include a partnership with a grade 1-12 charter school. Affiliated with the United Methodist Church.
<b>Widener University School of Law</b> law.widener.edu 302-477-2100	Corporate, health, and environmental law	This school offers part- and full-time study, clinicals and externships, and summer abroad institutes in Geneva, Nairobi, Sydney, and Venice to its students. Widener University is located in Wilmington but has a smaller sister campus in Harrisburg, Pa.
<b>Wilmington College</b> wilmcoll.edu 877-967-5464	"Fusion" programs allow credit for prior learning	Caters to commuter students with day and evening classes in 7-week, 15-week and weekend modular formats. Some 10,000 students attend classes at the main campus in New Castle or at one of the five additional campuses throughout the state.

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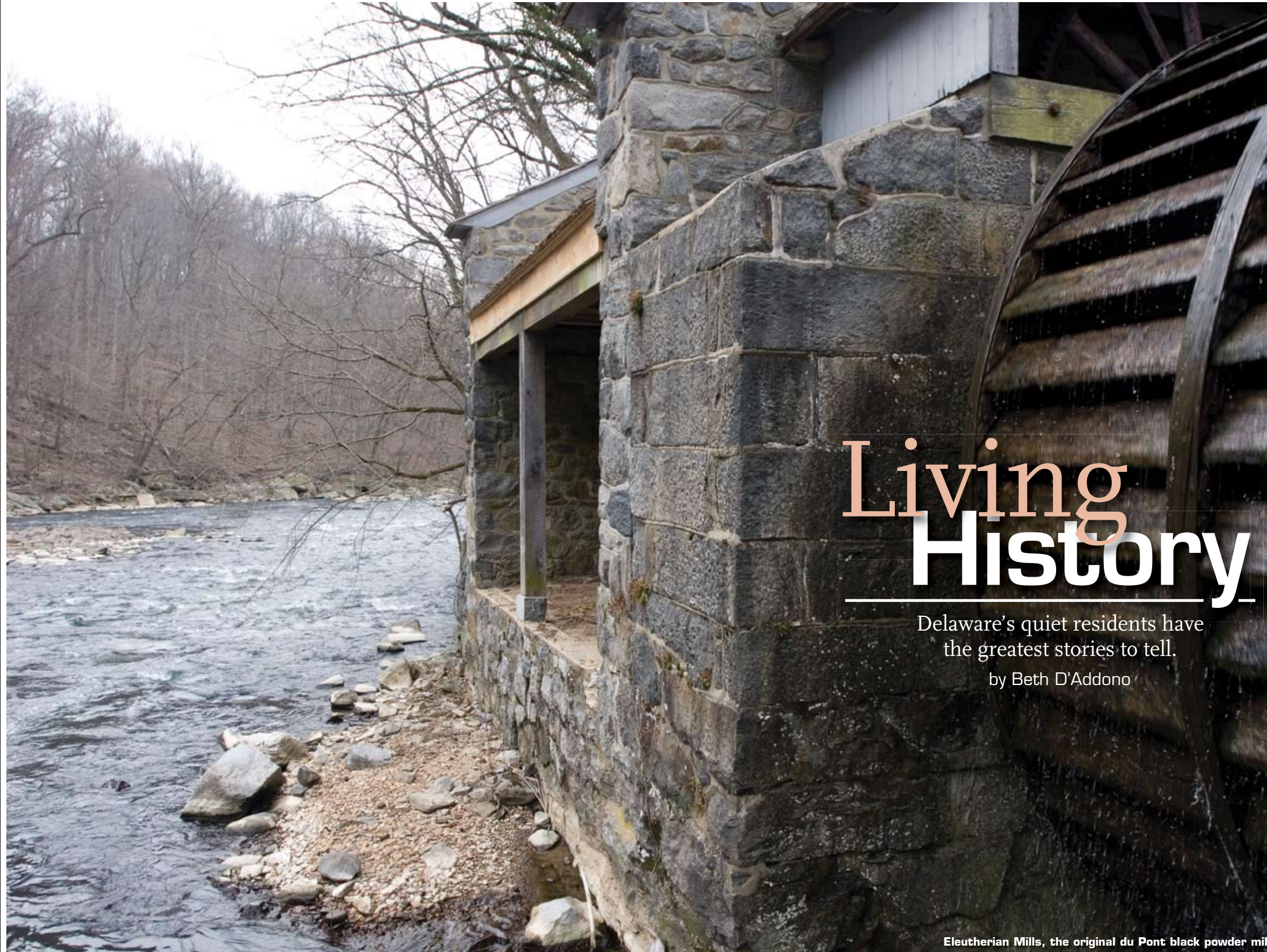


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# Living History

Delaware's quiet residents have the greatest stories to tell.

by Beth D'Addono

Eleutherian Mills, the original du Pont black powder mill

**D**elaware is the second smallest state in the country. But this small state casts a big footprint on U.S. history, having blazed the trail in the establishment of a strong new nation by being the first to approve the Constitution. And during the Revolutionary War, Delaware troops figured heavily in critical New York battles and in the pivotal Battle of Brandywine, which significantly delayed the British attack on Philadelphia.

Long before the British invaded Wilmington, history unfolded along the banks of Delaware Bay's rivers and estuaries. From the earliest 15th-century villages of the foraging Lenni Lenape tribe to the first tobacco-growing Dutch settlement in Zwaanendael, life and industry flowed along regional waterways.

The first permanent settlements in Delaware grew out of the 1638 arrival of Dutch, Swedes, and Finns. They concentrated in New Castle and expanded settlements by building Fort Christina along the confluence of the Christina and Delaware Rivers, in what is now Wilmington. Over the next 40 years, three nations vied for control of this prime waterfront real estate. William Penn eventually took the spoils in the form of an English land grant in 1682. Wilmington soon became one of America's most significant shipping and grain ports, positioning the region as a mighty manufacturing center.

Downstate on the Broadkill River, Milton was an important shipbuilding town. Settled in 1672 by English colonists, eventually the town was named for English poet John Milton in 1807. Today, Milton is known for its pristine Victorian and Colonial architecture.

# RARE FINDS

From the outside, Oak Knoll Books looks like an unassuming bookshop. But behind that green door is a world of rare volumes and limited editions.

Founded in 1976 by hobbyist Robert D. Fleck, Oak Knoll started off specializing in books about every aspect of bookmaking and printing. It has grown from a modest store to an international publishing house; currently, the book store holds an inventory of about 20,000 titles in addition to the 950 books published by its sister operation, Oak Knoll Press.

From its home base in colonial New Castle, Oak Knoll co-publishes titles with the Library of Congress, the British Library, the Tate Gallery, and other prominent institutions around the world.

While most Oak Knoll books deal with niche subjects for historians and literary scholars, John Carter's *ABC for Book Collectors*, is a dictionary of collecting terminology that should be on every book lover's shelf. —BD



Oak Knoll book wall



Town of New Castle, home to Delaware's first permanent settlers

Agriculture was the primary business in surrounding areas of Southern Delaware, with farmers in Sussex and Kent counties producing everything from strawberries to soybeans. Later the development of the year-round chicken industry made Delaware the chicken capital of the United States. The agribusiness tradition still thrives in this rural area, and Sussex County continues to be the number one broiler producer in the nation.

The du Pont family is largely credited with Delaware's manufacturing legacy. The du Pont empire got its start in 1802 when French immigrant Eleuthère Irénée du Pont founded a black powder mill near Wilmington, now the site of the Hagley Museum. Sparked by the demand of the Civil War, du Pont's mills soon accounted for 90 percent of the nation's black powder and dynamite production.

Meanwhile, flour mills, shipbuilding, leather and hide tanning, iron production, papermaking, fishing, and oystering thrived along the Delaware River. The

construction of the Chesapeake & Delaware Canal in 1829 and the completion of railroads in Philadelphia, Wilmington, and Baltimore during the 1850s continued to fuel the state's economic growth.

The fates of Wilmington and the state reached a turning point in 1902 when Pierre, T. Coleman, and Alfred I. du Pont took over their family-owned powder business. They modernized the company and later diversified into the world's largest chemical company. DuPont Company remained loyal to Wilmington, helping to establish the city as a corporate hub.

Several of the du Pont family estates now play an important part in state tourism. Winterthur, Nemours Mansion and Gardens, and Hagley Museum at Eleutherian Mills are just a few of the du Pont estates now open for public view.

Today, the history of the country's First State is alive and well, preserved along the waterfronts of its bay and rivers, in its museums, at festivals, and along the cobblestone streets of its many colonial towns.

## Stroll Through the Past



Kalmar Nyckel

Delaware's many historic sites and museums conjure up tales of a colorful journey, from early settlements to the founding of the United States.—BD

Find out why chickens are the state's most important bird at **Delaware History Museum** in downtown Wilmington. Three galleries, including a library of newspapers, maps, and more, give a 400-year overview of the state. 302-656-0637; www.hsd.org

Learn about life on **Kalmar Nyckel**, the 17th-century ship that brought settlers of Swedish, Finnish, German, and Dutch descent to the New World. Tours and day sails offer a close-up of its 10-story high main mast and 7,800 square feet of sails. 302-429-7447; kalmarnyckel.org

Maritime past is explored at **Bethel Heritage Museum** in Bethel, once a busy shipbuilding center located on the north bank of Broad Creek. The tiny town was added to the National Register of Historic Places in 1975. 302-337-7600

This year marks the 375th anniversary of **Lewes**, Delaware's first settlement. Explore the emotional tales of this Dutch community at Zwaanendael Museum, named after the original community. 302-645-1148

Located in a former one-room school, the **Nanticoke Indian Museum** in Millsboro recalls the "People of the Tide Water" through guided tours and artifacts such as jewelry, pottery, and spears. 302-945-7022; nanticokeindians.org/museum

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# CORPORATE CAPITAL

Flexibility, low costs, and smart growth attracts new business and retains traditional industries.

by Pam George

The nickname “Small Wonder,” is the perfect complement to Delaware’s business landscape. More than 50 percent of U.S. publicly traded companies and 58 percent of Fortune 500 businesses call Delaware their legal home. Global heavyweights have a major presence in the “Small Wonder:” AstraZeneca, Hercules, DaimlerChrysler and DuPont.

“We have a resilient economy that’s adaptive and dynamic,” says Delaware

Economic Development Office (DEDO) Director Judy McKinney-Cherry.

The proof is in the numbers. In January 2006, Delaware’s unemployment rate was 3.9 percent, compared to the national average of 4.7 percent, reports Moody’s Economy.com. Wilmington and Dover’s cost of living consistently falls below the national average.

Considering DuPont was founded here in 1802, it’s not surprising that Delaware’s economy is rooted in chemicals

and life sciences. Banking, however, has become an economic backbone.

The 1981 Financial Center Development Act, which loosened laws governing banks in Delaware, attracted such financial institutions as JP Morgan Chase and credit-card giant MBNA, purchased in 2006 by Bank of America.

“Delaware became the center of excellence for the industry,” says Ben Brake, managing director of marketing for Barclays, which in 2004 purchased





DuPont's U.S. headquarters

Wilmington-based Juniper Bank. "It's the reason we're here today," claims Brake. The Wilmington operation began with four employees in 2000, a figure that has swelled to 750. Brake was the fourth employee hired at Juniper.

Barclays, along with ING Direct, sits on the burgeoning Wilmington riverfront. The spot is home to an Amtrak station that makes for easy travel to New York and other major East Coast cities.

In addition to commuter railways, Delaware has a highly developed transportation infrastructure, a bonus for businesses that rely on shipping.

"Delaware is at the juncture of all the major highways," notes Randy Baratz, business development manager for AutoPort in Wilmington, a company that prepares vehicles for export.

U.S. Route I-95 and major commercial railways, including Norfolk Southern and CSX, connect to the Port of Wilmington.

The port handles more than 400 vessels per year. Its dry storage facilities include nearly 50 acres for automobiles. The port is vital to AutoPort, which also offers port-processing services for automotive companies.

Delaware continues to see potential in the automotive industry, McKinney-Cherry says. The General Motors plant in Newport recently went to three shifts for the first time since the plant opened in 1946. Along with the introduction of Pontiac Solstice and the Saturn Sky, already in production, the GM plant will produce the Opel Roadster later this year. The DaimlerChrysler plant in Newark, responsible for the Dodge Durango, is preparing to produce the Chrysler Aspen.

Manufacturing isn't confined to the Wilmington area. Kraft Foods has been a mainstay in Dover since 1964. Playtex's Dover site, founded in 1937, is the company's largest plant.

But the city is perhaps best known for the Dover Air Force Base, whose work force, including civilians, numbers 11,800. According to Daniel Wolfensberger, director of Central Delaware Economic Development Council, the base delivers a statewide economic impact of about \$376 million annually. "It's tremendously important to the local economy," he says.

Dover visitors are awed by flying C-5 Galaxy cargo planes, behemoths as long as a football field and as high as a six-story building. Along with transporting equipment and personnel, the C-5s attract tourists. Up to 50,000 visitors per year tour the base's Air Mobility Command Museum, which preserves military airlift and tanker aircraft.

Delaware's beaches, however, remain the primary tourism generator, responsible for 41 percent of Delaware's tourism industry. Not content to just visit the beach, many are purchasing homes.

"The demand has gone up dramatically," says Phil Fleming, a realtor with Long & Foster Real Estate in Bethany Beach. So have prices. Lots near the shore are \$1 million—without a house.

"A Bethany home listed for \$170,000 in 2000 would now land up to \$500,000," says Fleming. "Restored historic homes in Lewes, founded in 1631, frequently start at \$500,000 and up."

The beaches are located in Sussex County, which is also known for its "broilers," industry lexicon for meat-producing



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chickens. Sussex County produces more poultry than any other county in the nation, reports Mark Davis, deputy principal assistant in the Delaware Department of Agriculture.

In 2005, poultry garnered \$687 million in gross receipts. Major companies include Perdue Farms, employing more than 2,800, and Mountaire Farms of Del-

marva, which employs more than 3,600. A booming soybean and corn industry provides feed for the poultry, and now there is a use for soybean meal's left-over oil. By summer, the Mid-Atlantic Biodiesel Company will open a \$5 million facility in Clayton.

Delaware is as friendly to startups as it is to big business. The state offers

\$20.5 million in funding through grants, venture funds and loans, says Kyle Buzzard, DEDO's entrepreneurial and small business support director. There are also mentoring programs.

There are good reasons for the programs. Startups and small businesses, Buzzard concludes, are the future of the economy.



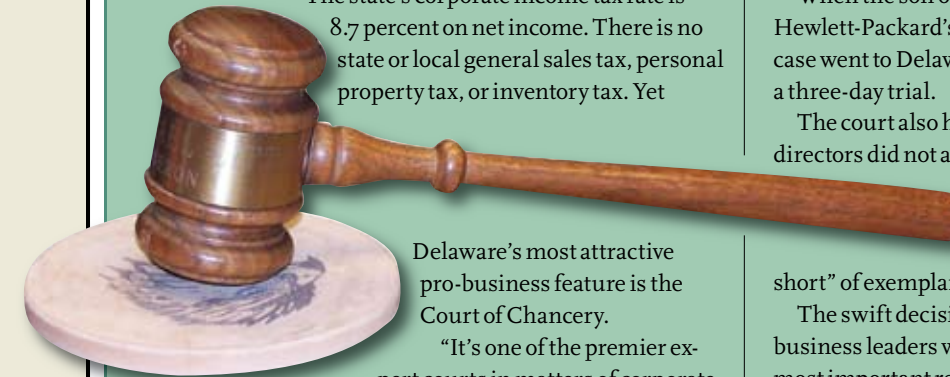
Farming in Southern Delaware

## Equity Court: Tried and True

When ING Direct sought a headquarters, officials visited major East Coast cities to find a business-friendly climate, says Arkadi Kuhlmann, president and CEO of ING Direct, part of Amsterdam-based ING Group.

They selected Wilmington, often dubbed the nation's "corporate capital." And with good reason. Delaware is lauded for its tax structure, business-minded policy-makers and legal system. "Delaware is pro-business," Kuhlmann says.

The state's corporate income tax rate is 8.7 percent on net income. There is no state or local general sales tax, personal property tax, or inventory tax. Yet



Delaware's most attractive pro-business feature is the Court of Chancery.

"It's one of the premier expert courts in matters of corporate law," says Lawrence A. Hamermesh, associate professor of

law at Widener University School of Law in Wilmington. One of three such systems in the nation, Delaware's Court of Chancery was established in 1792 as part of a dual judicial system. Criminal and tort matters are left to one branch, while Chancery's five judges only preside over equity cases.

National newspapers focused on Delaware when its court heard cases involving the merger of Time Inc. with Warner Communications and Viacom's purchase of Paramount Communications.

When the son of William Hewlett sought to block Hewlett-Packard's purchase of Compaq Computer, the case went to Delaware. The court ruled in HP's favor after a three-day trial.

The court also held that The Walt Disney Co. board of directors did not act in bad faith in the hiring or termination of former President Michael Ovitz.

Nevertheless, Ovitz's \$140 million severance package fell "significantly short" of exemplary corporate governance, judges noted.

The swift decisions and sophisticated judges appeal to business leaders who want a fair trial. "It's probably the most important reason why there are so many Delaware corporations," Hamermesh concludes.—by Pam George



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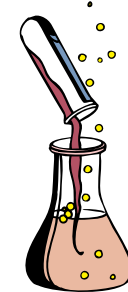
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Ciba's Technical Center in Newport



# LOGIC & REASON

Great minds think alike when choosing the best site to conduct business.

by Pam George

The 1999 merger of Astra and Zeneca presented challenges in Delaware. The newly united pharmaceutical powerhouse would either establish a U.S. headquarters in Wayne, Pa., then home to Astra, or in Wilmington, where Zeneca was a prominent fixture.

It was the perfect time for Delaware to demonstrate that it was serious about life science. And officials didn't disappoint. They offered the company a tax incentive, and a land grant cinched the deal. Today, AstraZeneca has an impressive complex along the highly visible Route 202 corridor with plenty of room to grow.

# BRIGHT IDEAS

Robert Gore feels fortunate. "Few inventors get to make an invention and get it to market in time to enjoy its success," he says. Even fewer receive honors in their lifetime.

Gore has experienced both. The creator of Gore-Tex is a 2006 National Inventors Hall of Fame inductee.

Also among this year's 15 honorees are the inventors of the telegraph, the dissolvable pill, and Internet Protocol.

Inductees must impact society and the economy, says Rini Paiva of the National Inventors Hall of Fame Foundation. "Bob Gore is an ideal example."

Gore's career started as a University of Delaware student in 1957 when he helped his father, chemist Wilbert L. "Bill" Gore, successfully coat wire with polytetrafluoroethylene (PTFE), a thermoplastic resin.

Their finished product, insulated wire, launched W. L. Gore & Associates. Today the family-founded company holds about 650 U. S. patents.

"I had more fun with Gore-Tex than anything," says Gore, who created the famous weather-protection gear in 1969 by rapidly stretching PTFE to make it micro-porous.

Now retired, Gore, still chairman of the board, regularly meets with company inventors. Says current CEO Terri Kelly, "Bob's technical depth and understanding is unmatched."



Inventor Robert Gore



ILC Dover-designed NASA spacesuit

The \$13 million Automated Compound Management Facility, which opened in 2004, marked the initial phase of AstraZeneca's continuing \$100 million-plus R&D construction and upgrade program at its Wilmington headquarters.

Along with AstraZeneca, some 100 life science companies reside in Delaware, including the DuPont Company, Agilent Technologies, W.L. Gore & Associates, and Schering-Plough.

"Delaware is one of the unique states in the country that plays the four-corner game very well," says J. Michael Bowman, chairman, president, and CEO of the Delaware Technology Park in Newark. "In what we call life science, there are pharmaceuticals, devices and diagnostics, agriculture, and human health."

Founded in 1947, Frederica-based ILC Dover's creations have been out of this world—literally.

Since the Apollo project, ILC Dover has designed and produced NASA spacesuits, which explains why the company is located on "Moonwalker Road."

In a nod toward the growing biotech arena, ILC Dover also offers pharmaceutically oriented solutions such as those geared towards easy ingredient preparation, delivery, and containment. It also offers operations support for the industry.

DuPont also has evolved with the times. Founded in 1802 as an explosives company, DuPont went on to produce such well-known brands as Teflon, Kevlar, Lycra, and Tyvek.

The chemical giant also offers agriculture products that target animal health, pest management, and land and pasture management. "The new science is really bio-based," says Bowman, who also is a former employee of DuPont.

DuPont's 2001 sale of DuPont Pharmaceuticals to Bristol-Myers Squibb helped "reseed" the area's life science industry, Bowman says. He points to Paul Friedman, CEO of Incyte. "He's the one of the rainmakers in terms of drug design," Bowman says.

Friedman was president of DuPont Pharmaceuticals from 1998 to 2001. After the sale, he joined Incyte, then a Palo Alto-based genomics information company starting a drug discovery and development division.

Friedman didn't look far for the new offices. Incyte rented the space in the DuPont Experimental Station left vacant by DuPont Pharmaceuticals.

Evidently, Experimental Station—the birthplace of nylon and other major inventions—has been inspiring.

"We've made solid progress in building

a proprietary pipeline in a number of core therapeutic areas: HIV, inflammation and oncology," Friedman says.

Incyte is now headquartered in Wilmington and devoted to drug discovery.

Hui-Yin Harry Li understands the area's appeal. "We have a good incubator here," says Li, CEO of Wilmington PharmaTech, which specializes in R&D for pharmaceutical and biotechnology companies.

Like Friedman, Li is a former DuPont alumnus. However, Wilmington PharmaTech, along with 48 other companies, is located in Delaware Technology Park, a partnership between the state, private industry and the University of Delaware, which leases the land to the park.

The product of a 1986 governor's task force targeting high-tech jobs, the park is spread out over 40 acres and features offices, laboratories, and wet labs.

The facilities have drawn rave reviews. The Association of Research Parks named it Outstanding Research/Science Park of 2005, and delegates from as far as Mexico, Vietnam, and China visit to inspect the model.

Decision-makers at Fraunhofer USA in Plymouth, Mich., part of Munich-based Fraunhofer-Gesellschaft, were impressed. They chose the park for Fraunhofer USA Center for Molecular Biotechnology, a nonprofit contract research organization specializing in the discovery and development of plant-based vaccines.

Delaware landed the business for two reasons, says Vidadi Yusibov, executive director of the Fraunhofer USA Center

for Molecular Biotechnology.

"The state leadership was taking visionary action," he says. "They matched funds provided by Fraunhofer-Gesellschaft."

Location was the other deal-maker, he says. While many Delaware companies cite the state's location as a perk, it is particularly important to life science businesses.

"The money to the north; the regulation to the south," says Bowman,



AstraZeneca's U.S. headquarters

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referring to New York and Washington, D.C., "We're right in the middle of that."

Proximity to medical centers is another plus. "When your research is based on medical science, you definitely need to

be in that environment," Yusibov says. Christiana Care Health Systems in Newark participates in clinical trials, and urban hospitals in Philadelphia and Baltimore are a short drive away.

For scientific companies, access to universities is also vital. Some of Fraunhofer's 38 employees are "young, brilliant-minded, hardworking working people" from the University of Delaware, as well as from schools in Philadelphia, Baltimore and Washington, D.C.

Also situated in the Delaware Technology Park, the Delaware Biotechnology Institute offers laboratory space for 20 resident faculty research groups and 120 student researchers. Opened in 1999, the institute is a partnership between federal and state government, academia and industry, including DuPont, AstraZeneca, and Hercules.

Education isn't the only benefactor of Delaware's life science companies. Last year, for example, regional charities received more \$1 million from AstraZeneca alone. Combined with peer contributions, the potential for ongoing citizen outreach and well-being is enormous.

Businessmen like Yusibov appreciate the wealth of collaborative efforts. Delaware has an intellectual environment, he says, "And it's very much biotech-oriented."



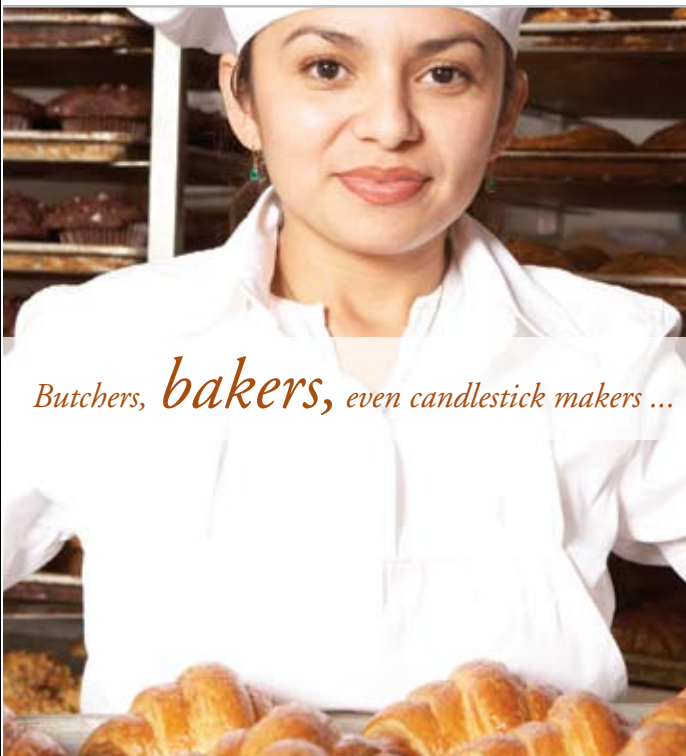
Hercules U.S. headquarters

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